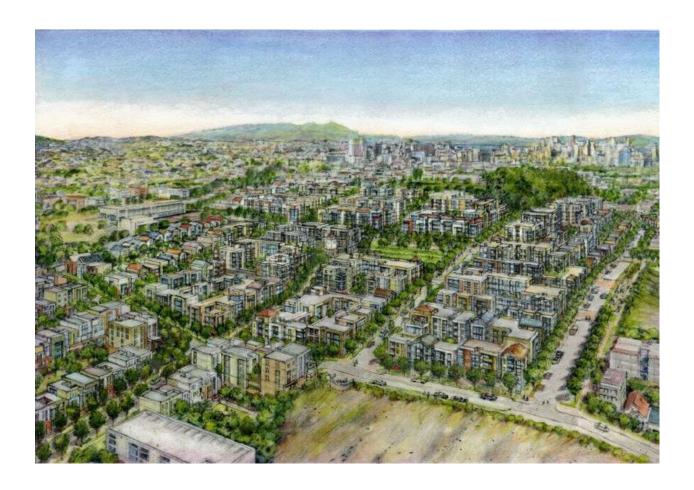
San Francisco 2015 Affordable Housing General Obligation Bond



CGOBOC Report September 2017

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Affordable Housing Bond – Overview

History of Bond Approval

In November 2015, the Affordable Housing General Obligation Bond (Bond) was passed by voters with the goal of helping to make San Francisco a more affordable place for residents to live. The Bond was proposed by Mayor Lee and San Francisco Board of Supervisors and approved by 74% of voters in the November 2015 election. The Bond is a component of the Mayor's plan to construct 30,000 new and rehabilitated homes throughout the City by 2020, with half available for low and middle income San Franciscans.



GO Bond Investment Categories

Program Categories	GO Bond
Public Housing	\$80 Million
Low-Income Housing (up to 80% AMI)	\$100 Million
set aside for Mission Area Plan Investments	\$50 Million
Middle-Income Housing (121%-175% AMI)	\$80 Million
TOTAL	\$310 Million

Need for the Bond

The well-documented housing affordability gap that has arisen and expanded in the local housing market makes it a challenge for the City to ensure that economic diversity can be maintained. High housing costs inhibit healthy, balanced economic growth regionally when individuals and families are increasingly locked out of the local housing market and forced to leave the City and take on increasingly long employment commutes. In recent years, the impact of this affordability gap has expanded beyond the range of low- and moderate-income households for whom assistance has traditionally been provided. Strong housing production and the availability of housing affordable to a broader range of households has become more important than ever. The speed at which affordable housing is produced is also critically relevant to meeting the growing need for affordable housing, and the City is combining Bond revenue with other housing fund sources to expedite production. The 2015 Affordable Housing Bond will help to address the affordability gap, as well as mitigate the destabilization that occurs when market pressures in specific neighborhoods result in driving long-time residents out of the City. Further, through prioritized spending, the 2015 Housing Bond will help the City to provide housing for the specific income categories identified in the Regional Housing Needs Assessment.



Overview of Allocations and Target Beneficiaries

The Bond will relieve housing market pressure by:

- Investing in neighborhoods to promote and preserve economic diversity;
- Developing and acquiring housing for a broad population, including families, seniors, transitional-aged youth, single working adults, veterans, disabled households, and income levels ranging from extremely low to moderate; and,
- Meeting the need through a range of activities, including new multi-family construction, acquisition of existing apartment buildings, and other efforts that will effectively increase the affordable housing supply.

The Bond targets several priority populations in order to serve the City's vulnerable residents and households at risk of displacement:

- Low-income working families
- Veterans
- Seniors
- Disabled individuals





Overview of how this bond is different from most other City GO bonds













With most General Obligation bonds, the City hires contractors to complete infrastructure improvements. For affordable housing, the City does not engage contractors directly or own the improvements directly. Rather, the City will make loans to developers who then hire contractors and own the improvements through Limited Liability Companies (LLCs). This approach allows projects to leverage outside investment, including Federal Low Income Housing Tax Credits. City loans help jump start development, as it is usually the least costly funding the project will receive. Loans to developers include affordability covenants to ensure that projects are affordable for the long-term.

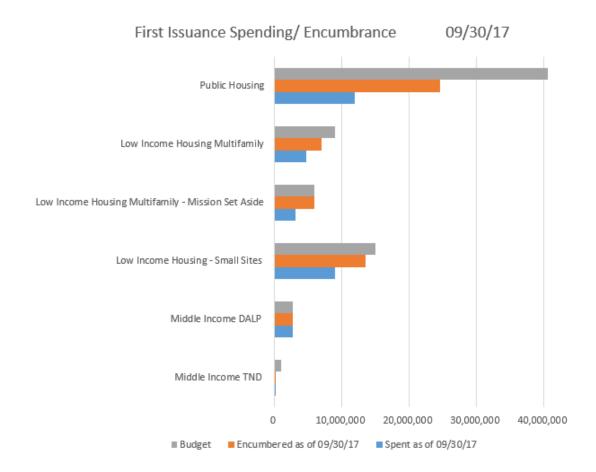
The Bond will also fund down payment assistance loans to individual first-time homebuyers to purchase their homes. Individual loans are directly paid into escrow and a lien is recorded in the title. Down payment assistance loans are repaid in full at time of sale with a proportional share of appreciation coming to the City in lieu of interest payments.

The Bond spending will occur in three major categories: Public Housing, Low-Income Housing (with a portion set aside specifically for the Mission neighborhood), and Middle-Income Housing.



Key Highlights - Sept 2017

- Over 70% of funds encumbered within 9 months of issuance
- Total of \$25MM in Public Housing Loans Agreement encumbered
- Total of \$7MM in Low Income Multifamily Loan Agreements encumbered
- Total of \$6MM in Mission Set Aside Loan Agreements encumbered
- Total of \$13MM in Low Income Small Sites deals closed
- Middle Income Down payment Assistance Loans (DALP) fully subscribed
- Reallocation planned for Second and Third Issuance (see page 27)





Investment in Public Housing

Public Housing in San Francisco – Overview of the Problems We are Trying to Solve

The majority of San Francisco's public housing stock, much of which was built over 60 years ago, was not designed to be occupied into the 21st Century. The City is now working on two programs to transform public housing – Rental Assistance Demonstration (RAD) and HOPE SF. Bond funds will be used for HOPE SF to accelerate new construction of tax credit affordable and public housing replacement units at two distressed public housing sites, including infrastructure replacement. Bond funds will be spent on the most urgent capital needs and strive for creation of net new units where possible.

RAD and HOPE SF

RAD – RAD is a HUD program which allows public housing authorities to permanently convert public housing to private ownership while maintaining affordability through rental subsidies. In San Francisco, the Housing Authority has transferred ownership and operations of over 3,500 units to private partners. These private partners have access to Low Income Housing Tax Credits and commercial debt which can be used to rehabilitate distressed units. As of October 2016, all RAD loans have closed and rehabilitation is well under way.

HOPE SF – HOPE SF is the transformation of four of San Francisco's largest and most severely distressed public housing sites into vibrant mixed income communities without displacement of residents. The scope of the work encompasses creating new affordable housing, including public housing replacement units, new market rate units, a new street grid with new infrastructure, new open spaces, retail spaces and community facilities. The four HOPE SF public housing sites are Alice Griffith, Hunters View, Potrero Terrace and Annex, and Sunnydale-Velasco. As of June 2017, Alice Griffith Phase I and 2 are complete and leasing up, Hunters View Phase IIa is complete and all remaining public housing residents on site have moved to their new homes. Sunnydale and Potrero are the focus of the bond funds to expedite work due to their long development timelines with the goal of improving living conditions for existing residents as soon as possible.

Note: Bond funds will only be used for two of the HOPE SF Sites – Sunnydale & Potrero. Bonds will not be used for RAD.

How Local Public Housing Investment Protects Existing Public Housing Residents

The founding principles of HOPE SF Initiative specifically addresses past failures of public housing rebuilding programs that caused mass displacement. Under the HOPE SF Initiative, no existing residents will be displaced, and public housing units will be replaced. Most residents will be relocated on-site while construction proceeds and new units are built. Residents will also be offered options to relocate to units within the MOHCD pipeline with appropriate resident services on a voluntary basis in order to improve living conditions. Residents relocated off-site will have a right of return once the rebuilding of their original sites are complete.



Project Status Summaries

Potrero Acceleration

EXISTING CONDITIONS



PROPOSED SITE PLAN



Potrero master plan

Project Highlights - Potrero Block X and Block B

Number of units 72 (Block X) & 91 (Block B)

Total Bond Funding \$38.7M (all bond issuances)

Total Development Cost \$68.4M (Block X) & TBD (Block B)

Project Update

- Block X Vertical loan agreement was executed in January 2017 and construction is over 14% complete. Estimated construction completion is November 2018.
- Block B Vertical loan agreement was executed in June 2017 and design development is underway.



Project Budget and Schedule – First Issuance

	Number of Units	Proposed Budget	Revised Budget	Amount Disbursed - September 30, 2017	Amount Encumbered - September 30, 2017	Balance	Est. First Encumbrance	Est. Final Disbursement	Est. Completion
Public Housing									
Potrero Block X Predev	72	2,251,586	2,251,586	2,251,586	-	-	Jul 2016	Dec 2016	Nov 2018
Potrero Block X Vertical		14,148,414	15,441,507	6,625,433	8,816,074	-	Jan 2017	Dec 2018	Nov 2018
Potrero Infrastructure Predev	N/A	1,200,000	Included above	-	-	-	Jan 2017	Dec 2018	Nov 2018
Potrero Block B Predev	91	2,300,000	2,206,907	73,414	2,133,493	-	July 2017	TBD	TBD
Potrero Subtotal	163	19,900,000	19,900,000	8,950,433	10,949,567	-			

Sunnydale Acceleration

EXISTING CONDITIONS

PROPOSED SITE PLAN





Sunnydale master plan

Project Highlights - Sunnydale Parcel Q and Blocks 6A & 6B

Number of units

Total Bond Funding \$38.7M (all bond issuances)

Total Development Cost \$54.8M

Project Update

- Since the Parcel Q predevelopment budget was approved by Loan Committee on April 2016, the Sponsor was able to decrease costs, significantly reducing MOHCD's contribution. The savings of \$3,433,153 was shifted to Block 6 for infrastructure. The purchase contract and ground lease will be introduced at the Board of Supervisors in November 2017. Construction funds will be encumbered at construction closing in January 2018 when construction is expected to start. Lease up will begin in February 2020.
- Sunnydale blocks 6A and 6B were originally proposed as two separate developments that would be built 6 months apart. Throughout the course of planning, it has become evident that there is a high need for the development to be built sooner, and as one project, which will help bring down costs. The remaining \$1,000,000 in predev was shifted to Block 6 infrastructure. Predevelopment design work with infrastructure integration is ongoing.
- The Infrastructure Phase 1A-1 and 1A-2 is an 85,000 sq. ft. rectangular shaped area for the future new A Street, Center Street, pedestrian mews, and Blythdale Street. The Block 6 vertical development is located inside the rectangle, so that these four streets and mews provide frontage to the housing development. Design work is ongoing. Residents within this infrastructure foot print will relocate onsite by summer 2018, for construction to begin fall 2018.



Project Budget and Schedule – First Issuance

	Number of Units	Proposed Budget	Revised Budget	Amount Disbursed - September 30, 2017	Amount Encumbered - September 30, 2017	Balance			Est. Completion
Sunnydale Master Planning	N/A	2,800,000	2,800,000	1,681,801	1,118,199	-	Jul 2016	Jan 2020	Dec 2019
Sunnydale Parcel Q Predev	55	2,000,000	2,000,000	1,342,049	657,950	-	Nov 2016	Jan 2018	Dec 2017
Sunnydale Parcel Q Vertical		10,900,000	7,466,847	-	-	7,466,847	Jan 2018	Jan 2019	Jun 2020
Sunnydale 6A & 6B Predev	171	5,000,000	4,000,000	-	-	4,000,000	Nov 2017	Dec 2019	Nov 2020
Sunnydale Block 6 Infrastructure Phase 1A-1 and 1A-2		-	4,433,153	-	-	4,433,153	Dec 2017	Dec 2019	Oct 2021
Sunnydale Subtotal	226	20,700,000	20,700,000	3,023,851	1,776,149	15,900,000			

Investment in Low-Income Housing – New Development

Low-Income Housing in San Francisco

Bond funds will allow the creation of at least four additional buildings in San Francisco which are 100% affordable to individuals and families earning less than 60% of the Area Median Income. Bond funds will accelerate new affordable housing production through quick release of funds.



Leveraging Federal and State Resources

Each dollar of bond funds used for new construction also leverages significant Federal and State funding, as demonstrated by the below.

		Affordable	D	Total				_		I
	- 1	ousing Bond	Dev	elopment Cost		Fadamal (A)	CA-A- (D)	l .	otal Leveraged	Leverage Funds as
	(FII	st Issuance)		(TDC)	_	Federal (A)	 State (B)	F	unds (A) + (B)	% of TDC
250 Laguna Honda										
Predevelopment	\$	1,974,731	\$	73,531,431	\$	1,490,000	\$ 17,293,720	\$	18,783,720	26%
500 Turk										
Predevelopment	\$	3,000,000	\$	77,827,919	\$	29,029,691	\$ 16,421,417	\$	45,451,108	58%
4840 Mission										
Predevelopment	\$	3,000,000	\$	71,699,234	\$	25,770,583	\$ 12,000,000	\$	37,770,583	53%
1990 Folsom										
Acquisition &										
Predevelopment	\$	7,025,269	\$	102,761,383	\$	29,910,574	\$ 19,000,000	\$	48,910,574	48%

Mission Neighborhood Set-Aside Notice of Funding Availability (NOFA)

The Mission Neighborhood has been particularly impacted by increased rents and displacement. Neighborhood residents advocated for a set-aside for the Mission in the Bond proposal which went before the voters in order help preserve the neighborhood as an affordable community. Through a NOFA process concluded in September 2016, MOHCD selected 1990 Folsom for the Mission neighborhood development set-aside, a 143-unit family development with an artist workspace component that is greatly desired by community members. This initial identification of Low-Income bond funds for a predevelopment loan to 1990 Folsom adds to significant additional MOHCD investments in the Mission in recent years. Please see page 20 for status of 1990 Folsom project.

New 140-Unit Affordable Housing Project Coming to Mission District



The empty lot at 1990 Folsom St., where the Mission Economic Development Agency hopes to build 140 units of affordable housing. Photo by Joe Rivano Barros.

Low-Income Housing Predevelopment NOFA

In addition to the Mission set-aside NOFA, MOHCD also concluded its City-wide NOFA process in September 2016. MOHCD formally recommended predevelopment loans for three new multifamily developments located in the Excelsior (4840 Mission), Forest Hill (250 Laguna Honda), and Tenderloin (500 Turk Street) neighborhoods. Since the time of that selection process, two of the developments – 4840 Mission and 250 Laguna Honda – have encountered delays. In the interest of putting the Prop A bond funds to use as quickly as possible, MOHCD has reallocated the funds designated for those two sites to other, similar projects. Details on this reallocation process are provided below in the section entitled "Reallocation of Second and Third Issuance Funds". Note that the reallocation does not involve any new uses for the Low-Income category of the bonds: these funds will continue to be used for the development of housing that will serve families, seniors, and special needs populations. Amongst the four sites, there are also proposals for various community serving/public spaces.

MOHCD commenced predevelopment loans for the Low-Income projects in Q4 2016, and the Citywide Affordable Housing Loan Committee approved a loan request for 500 Turk before 12/31/16 and for 1990 Folsom the first week of January 2017. The predevelopment loan for 4840 Mission was approved in May 2017. The loan request for 250 Laguna Honda will follow in the coming months as entitlement and design issues are resolved.

Project Status Summaries

4840 Mission



Project Highlights

Total Bond Funding, First Issuance Total Development Cost \$3.0M (predevelopment) \$71.7M

Project Update Highlights

- Developer: Bridge Housing
- Units: 114 family apartments, with 20%-30% set aside for homeless households (replacing a funeral home)
- Status: On 6/7/2017, \$3,000,000 was disbursed to Borrower to provide a portion of the purchase price for 4840 Mission. This will be the final disbursement of Prop A bond funding for this development.

Project Budget and Schedule (First Issuance Only)

	Number of Units	Proposed Budget	Revised Budget	Amount Disbursed - September 30, 2017	Amount Encumbered - September 30, 2017	l	Est. First	Est. Final Disbursement	Est. Completion
	OI OIIICS	Duuget	Duuget	2017	2017	Dalatice	Lincumbrance	Dispursement	completion
4840 Mission - Predevelopment	114	3,000,000	3,000,000	3,000,000		-	Feb 2017	May 2017	Nov 2021



250 Laguna Honda



Project Highlights

Total Bond Funding, First Issuance Total Development Cost \$1.9M (predevelopment) \$73.5M

Project Update Highlights

- Developer: Christian Church Homes and Northern California Presbyterian Homes and Services, in collaboration with the Forest Hill Christian Church, which is selling the land.
- Units: 150 senior apartments, with 20% set aside for homeless seniors and inclusion of a preschool (which continues the existing preschool use at the property)
- Status: The developer submitted an Environmental Evaluation Application (EEA) to San Francisco Planning Department for the preliminary proposed project, and is now completing a Physical Needs Assessment and seismic analysis of the structure of the existing church to see if it can be incorporated into the project as adaptive re-use. The developer will conduct a traffic circulation memo as part of the initial environmental review. The existing preschool is now operating independently of the church and anticipates continuing their program in the new building. The architect is working with the developer on two design options, one retaining the church as adaptive re-use and the other demolishing the church. Both design options will be presented to the larger community when the design review process starts near the end of the year. The developer is meeting on a regular basis with the district supervisor and representatives from the adjacent neighborhood association.
- MOHCD anticipates taking the predevelopment request to Loan Committee in early 2018. This
 will be the only funding request from the Prop A bond funds.



Project Budget and Schedule (First Issuance Only)

	Number of Units	Proposed Budget	Revised Budget	Amount Disbursed - September 30, 2017	Amount Encumbered - September 30, 2017		Est. First Encumbrance	Est. Final Disbursement	Est. Completion
250 Laguna Honda -	150	1,974,731	1,974,731	-		1,974,731	Jan 2018	July 2019	Dec 2021
Predevelopment									

500 Turk



Project Highlights

Total Bond Funding, First Issuance Total Development Cost \$3.0M (predevelopment) \$77.8M

Project Update Highlights

- Developer: Tenderloin Neighborhood Development Corporation (TNDC)
- Units: 108 family apartments, with 20%-30% set aside for homeless families (replacing a tire and auto repair shop)
- Status: Predevelopment work continues with the draft Focused Environmental Impact Report scheduled to be published on November 22, 2017. Draft will be heard at Historic Preservation Commission on December 6, 2017 and Planning Commission on January 11, 2017. CEQA approvals expected summer 2018. Construction is expected to commence in 2019.

Project Budget and Schedule (First Issuance Only)

	Number of Units	Proposed Budget	Revised Budget	Amount Disbursed - September 30, 2017	Amount Encumbered - September 30, 2017		Est. First Encumbrance	Est. Final Disbursement	Est. Completion
500 Turk -	122	3,000,000	3,000,000	813,237	2,186,763	-	Jan 2017	Dec 2019	Mar 2022
Predevelopment									



1990 Folsom



Project Highlights

Total Bond Funding, First Issuance Total Development Cost \$7.0M (acquisition and predevelopment) \$112M

Project Update Highlights

- Developer: Mission Economic Development Agency and TNDC joint venture
- Units: 143 family apartments, with 25% set aside for HOPE SF families relocating offsite (replacing a vacant baked goods manufacturing plant)
- Status: MOHCD acquisition and predevelopment budget were approved by Loan Committee in April 2017. Acquisition funds have been disbursed. Site permit drawings submitted to Planning Department July 2017. Board of Supervisors approved the re-zoning of the parcel to Special Use District on October 24, 2017.



Project Budget and Schedule (First Issuance only)

	Number of Units	Proposed Budget	Revised Budget	Amount Disbursed - September 30, 2017	Amount Encumbered - September 30, 2017	Balance	Est. First Encumbrance	Est. Final Disbursement	Est. Completion
1990 Folsom - Acquisition (Low Income)		1,025,269	1,000,000	1,000,000	-	-	Apr 2017	Apr 2017	Sep 2020
1990 Folsom - Predevelopment (Mission Set Aside)	143	2,000,000	3,622,300	843,130	2,779,170	-	Apr 2017	Dec 2018	Sep 2020
1990 Folsom - Acquisition (Mission Set Aside)		4,000,000	2,377,700	2,377,700			Apr 2017	Apr 2017	Sep 2020
Subtotal	143	7,025,269	7,000,000	4,220,830	2,779,170	-			

Investment in Low-Income Housing – Rehabilitation of Small Sites

Description of Small Sites program

The Small Sites Program (SSP) is an acquisition and rehabilitation loan program for older, typically rent-controlled, buildings of up to 25 units. The program has been created to protect and establish long-term affordable housing in smaller properties throughout San Francisco that are particularly vulnerable to market pressure resulting in property sales, increased evictions and rising tenant rents. In the face of this increasing pressure on tenants, the City developed the Small Sites Program in order to support non-profit and for-profit entities to successfully remove these sites from the market and restrict them for the long-term. The overarching program goals are to:

- 1) Protect and stabilize housing for current tenants at a range of income levels
- 2) Remove SSP properties from the speculative market while increasing the supply of permanently affordable rental housing
- Create financially stable, self-sustaining housing that serves multiple generations of low to moderate income households









Project Status Summary

- All but one project to be funded by first issuance has an executed loan agreement.
- If available, second issuance funds will be used to acquire properties that are currently in escrow.
- Site renovations are currently underway.
- Projects which were not able to move forward in a timely fashion will likely be funded by other sources. (greyed out projects)
- 5030 3rd Street has been reinstated and is scheduled to close in December 2017.

Small Sites Program	Number of Units	Proposed Budget	Revised Budget	Amount Disbursed - September 30, 2017	Amount Encumbered - September 30, 2017	Balance	Est. First Encumbrance	Est. Final Disbursement	Est. Completion
5030 3rd St									
199 Leland Avenue	6	1,414,000	1,414,000			1,414,000	Jan 2018	Dec 2018	Nov 2018
534 Natoma									
2976 23 rd Street									
344 Precita	3	1,385,000	1,385,000	921,008	463,992	-	Mar 2017	Mar 2018	Feb 2018
3198 24 th Street	8	4,050,000	4,050,000	2,478,375	1,556,896	14,729	May 2017	Jul 2018	Jun 2018
3800 Mission	5	2,099,000	2,099,000	1,007,249	1,091,751	-	Feb 2017	Apr 2018	Mar 2018
269 Richland	6	2,100,000	2,100,000	1,257,595	842,405	-	Mar 2017	Apr 2018	Mar 2018
4042 Fulton	5	2,125,000	2,125,000	1,657,710	467,290	-	Mar 2017	Mar 2018	Feb 2018
63 Lapridge	6	1,827,000	1,827,000	1,711,660	115,340	-	Apr 2017	Jan 2018	Dec 2017
Small Sites Program Subtotal	39	15,000,000	15,000,000	9,033,597	4,537,674	1,428,729			



Investment in Middle-Income Housing – Down Payment Assistance & Teacher Next Door

Middle Income DALP

The Middle-Income Down Payment Assistance Loan Program (DALP) provides down payment assistance, in the form of a deferred payment loan up to \$375,000, to qualified middle income (120% - 175% AMI) first time homebuyers for the purchase of a market-rate principal residence in San Francisco. The DALP is a silent second loan that requires no monthly payments for 30 years. The principal amount plus an equitable share of appreciation shall become due and payable at the end of the term, or repaid upon sale or transfer.

Teacher Next Door

The Teacher Next Door (TND) Program to assist educators employed with the San Francisco Unified School District (SFUSD) with the purchase of their first home in San Francisco. TND funds can be used for down payment and closing costs to purchase a below market rate (BMR) or a market rate unit in conjunction with any other subordinate financing as long as the borrower meets all used program qualifications. The term of the TND is 10 years. There is no interest, nor shared appreciation. After the 5th year, the loan is forgiven at rate of 20% per year, and at the end of the 10th year, the loan is forgiven in its entirety.

Why do middle-income households need help?

- San Francisco's median home price over \$1M
- High home prices requires a higher proportion of income for housing expenses
- High rent prevents middle income households from saving for a down payment
- Prior to Affordable Housing Bond, highest household income assisted was at 120% AMI

Annual Target Incomes (120% - 175% AMI)

- \$97K \$141K for individuals
- \$111K \$161K for a family of two
- \$138K \$202K for family of four



Project Status Summary

Middle-Income Housing	Number of Loans	Proposed Budget	Revised Budget	Amount Disbursed - September 30, 2017	Amount Encumbered - September 30, 2017	Balance -
DALP Loan Expansion	9	2,900,000	2,900,000	2,714,100		185,900
Teacher Next Door	14	1,000,000	903,014	280,000		623,014
Subtotal	23	3,900,000	3,803,014	2,994,100		808,914

Investment in Middle-Income Housing – Other Efforts in Future Issuances

- 15% of Seawall Lot 322-1 (88 Broadway) devoted to middle-income units
 - Developer selection process complete and architectural work underway.
 - Construction loan closing estimated for FY 18-19, including \$9.5MM for middle-income units.
- MOHCD and SFUSD issued a Request for Proposals for Teacher Rental Housing on a site owned by SFUSD on 10/03/17. Predevelopment funding of up to \$3MM anticipated in 2018.

Reallocation of Second & Third Issuance Funds

Following a competitive Request for Proposals, MOHCD allocated funds in the Low-Income Housing Multifamily category (excluding the Mission Neighborhood funds), as follows:

Project	Units	Prop A Funding
500 Turk St.	108	24,180,000
250 Laguna	150	24,180,000
4840 Mission St.	114	24,180,000
Totals	372	72,540,000

Despite good progress in this first phase of Bond-funded activities, two Low-Income Housing Multifamily projects, 4840 Mission and 250 Laguna, are encountering potential delays.

<u>4840 Mission</u>: In late May 2017, the parcel adjacent to 4840 Mission became available for development. In order to maximize potential economic and housing benefits related to this block, the owner/developer of the adjacent site approached the City to discuss the possibility of merging the development programs and creating more affordable units, with neighborhood-desired retail space on the ground floor. MOHCD staff believes that this expanded program does offer the potential for a better long-term outcome for residents of the neighborhood. For that reason, we have slowed the progress of 4840 Mission, which requires an Environmental Impact Report, in order to investigate merger opportunities.

<u>250 Laguna</u>: The Planning Department determined that the Forest Hill Church, located on the proposed housing site, is an independent historic resource. This means that the project must undertake a full Environmental Impact Report and provide a heightened level of consideration for the treatment of the church. This will not derail the project, but will cause a schedule delay.

Given the importance of moving forward with the next Bond issuance for the benefit of the Small Sites program, the remaining Low-Income Housing Multifamily Projects, and the Middle-Income housing expenditures, we will be reallocating the remaining Bond funds designated for 250 Laguna and 4840 Mission to two MOHCD projects that are well underway: 1296 Shotwell and 88 Broadway.

<u>1296 Shotwell</u>: This project is 96 units of affordable housing for low-income seniors. It received its environmental and land use approvals in March 2017, is expected to begin construction in February 2018, and will be complete by early 2020.

<u>88 Broadway</u>: This 104-unit site for low-income families, plus 21 middle-income families, is expected to receive its environmental and land use approvals in January 2018. Project construction is expected to begin in December 2018 and be concluded in late 2020.



See below for the transfer details:

From	Units/Type	Amount	Neighborhood	То	Units/Type	Neighborhood
4840	114 / Family	\$21,180,000	Excelsior	88	104/ Family	Northeast
Mission				Broadway		Waterfront
250	150 /	\$22,205,269	Forest Hill	1296	96 / Seniors	Mission
Laguna	Seniors			Shotwell		
Honda						
Total	264	\$43,385,269			200	

Funding for 250 Laguna and 4840 Mission will come from other MOHCD sources when those projects are ready. In addition, both 88 Broadway and 1296 Shotwell will require additional, non-Bond funding from MOHCD in order to meet their full gap financing need.

Shifting the Bond funding from the two delayed sites to 88 Broadway and 1296 Shotwell, both of which have achieved substantial entitlement progress so that their construction starts will occur in 2018, will more efficiently move all projects forward and not delay a second Bond issuance needed for Middle-Income Housing, Small Sites and the balance of the Low-Income Housing Multifamily Sites. In addition, for 4840 Mission, the reallocation allows MOHCD the potential to participate in an expanded development program that could provide greater benefit to the residents of the neighborhood. For 250 Laguna, the reallocation provides the time necessary to properly assess the treatment of an historic resource.

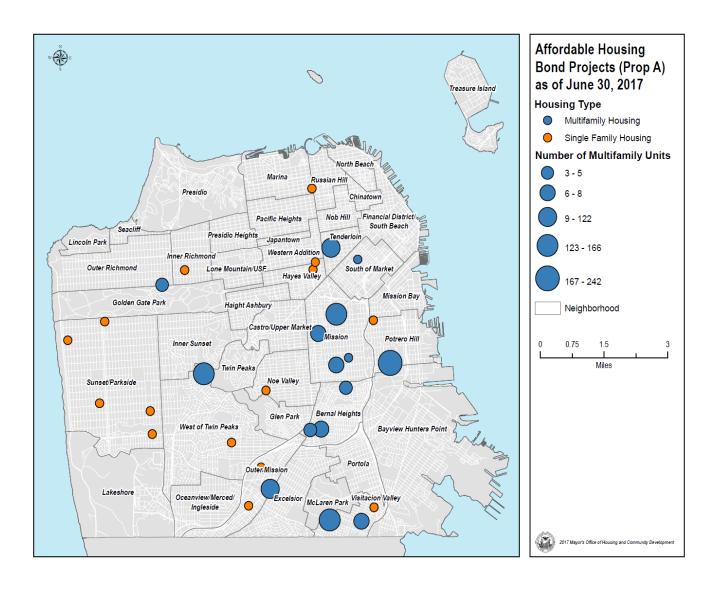


Specific Housing Bonds Uses, by Issuance (Revised)

0/20/2017	ICCLIANCE #1	ICCLIANCE #2	ISSUANCE #3	ISSUANCE #4		
9/30/2017	ISSUANCE #1	ISSUANCE #2	ISSUANCE #5	ISSUANCE #4		
	16-17	17-18	18-19	19-20	Total	Affordable Unit
Public Housing: \$80MM						
Potrero Parcel X Predev	2,251,586				2,251,586	
Potrero Parcel X Vertical Gap	14,241,507				14,241,507	72
Potrero Infrastructure Predev	1,200,000				1,200,000	
Potrero Block B Predev	2,206,907				2,206,907	91
Potrero Infrastructure Development	_,,_		18,800,000		18,800,000	
Sunnydale Master Planning	2,800,000				2,800,000	
Sunnydale 6A & 6B Predev	5,000,000				5,000,000	
Sunnydale Parcel Q Predev	2,000,000				2,000,000	
Sunnydale Parcel Q Vertical	10,900,000				10,900,000	55
Sunnydale 6A & 6B Infrastructure Development			16,000,000		16,000,000	171
Sunnydale 3A/B Predev & Infrastructure			2,020,000		2,020,000	173
Cost of issuance	575,440		387,715		963,155	1.0
Legal and other incidentals	3,3,110	400,000			400,000	
Reserve/contingency		,		1.216.845	1.216.845	
Subtotal	41,175,440	400,000	37,207,715	1,216,845	80,000,000	562
Low-Income Housing: \$100MM	16-17	17-18	18-19	19-20	Total	302
4840 Mission Predevelopment Only	3,000,000	1, 10	10 13	13 20	3,000,000	114
250 Laguna Predevelopment Only	1,974,731				1,974,731	150
500 Turk Street Predevelopment & Construction	3,000,000			21,180,000	24,180,000	108
Small Sites Program	15,000,000	9,235,000		21,100,000	24,235,000	63
1296 Shotwell Construction Financing	15,000,000	22,205,269			22,205,269	96
88 Broadway Construction Financing		21,180,000			21,180,000	104
Adjustment for 1990 Folsom	1,025,269	(1,025,269)			21,100,000	104
Cost of issuance	340,161	554,091		223,025	1,117,278	
Legal and other incidentals	340,101	500,000		225,025	500,000	
Reserve/contingency		300,000		1,607,722	1,607,722	
Subtotal	24,340,161	52,649,091		23,010,748	100,000,000	635
Mission Neighb. Housing: \$50MM: 1990 Folsom	16-17	17-18	18-19	19-20	100,000,000	033
Predevelopment Costs	6,000,000	17-10	10-19	19-20	6,000,000	
	6,000,000	0.000.000	22 250 721			142
Acquisition & Vertical Development		8,000,000	33,359,731		41,359,731	143
Adjustment for 1990 Folsom	05.040	1,025,269	251 270		1,025,269	
Cost of issuance	85,040	84,240	351,278		520,558	
Legal and other incidentals		250,000		044 442	250,000 844,442	
Reserve/contingency Subtotal	6,085,040	9,359,509	33,711,009	844,442 844,442	50,000,000	143
Middle-Income Housing: \$80MM	16-17	17-18	18-19	19-20	Total	143
DALP Loan Expansion	2,900,000	5,800,000	5,800,000	15-20	14,500,000	49
Teacher Next Door	903,014	1,196,986	1,100,000	1,800,000	5,000,000	250
Middle-Income Teacher Housing: 43rd & Irving	303,014	3,000,000	1,100,000	26,000,000	29,000,000	82
Middle-Income MOHCD Production			10 420 000	20,000,000		64
Cost of issuance	52 002	9,500,000 205,303	19,420,000	292,734	28,920,000 829,089	04
Legal and other incidentals	53,902		277,150	232,734		
Reserve/contingency		400,000		1 250 011	400,000	
Reserve/contingency Subtotal	3,856,916	20,102,289	26,597,150	1,350,911 29,443,645	1,350,911 80,000,000	445
			70.397.1311	77 445 045	AU GRUURU	445



Map of Affordable Housing Bond Projects



Metric of Success

The primary metric of success for the Affordable Housing Bond is number of units produced, protected, or assisted. We have estimated the projected number of affordable units through all phases of the bond process, and will track progress and provide regular updates accordingly.

It's important to note that new housing development in San Francisco can easily take five years from start to finish. Newly constructed public housing units are projected to be completed in 2019-2020, low income units are projected to be completed in 2021-2022, and middle income units may be completed in 2022-2023. In future reports, we will be providing benchmarks of progress for each individual project.

Unit Production Summary as of 09/30/17 (All Issuances)

	Estimated Progress Toward Construction Completion	Affordable Units Completed	Projected Total Affordable Units
Public Housing	30%	0	562
Low Income Housing - Small Sites	50%	0	63
Low Income Housing Multifamily - Mission Set Aside	15%	0	143
Low Income Housing Multifamily	15%	0	572
Middle Income DALP	N/A	9	49
Middle Income TND	N/A	14	250
Middle Income Teacher Housing	10%	0	82
Middle Income Production	10%	0	64
TOTAL		17**	1.785

^{**} Note 3 Middle Income Loans also received TND Loans. One of which received two TND loans as both borrowers were employed by SFUSD.



Glossary

Acquisition: Costs associated with acquisition of real property

Estimated

Completion: Building completed and units leased

Infrastructure: Costs which are secondarily related to housing development, including large-

scale site grading, streets, sidewalks, utility work, etc. Predominantly needed in

the HOPE SF context where we are creating entire new neighborhoods.

Master Planning: Development of an overall strategy for the complete transformation of a public

housing site. Master Planning work sets forth a comprehensive vision, schedule,

communications plan, financing strategy, services program, and, most

importantly, stakeholder participation process that highlights resident needs.

NOFA: Notice of Funding Availability, a competitive process used to identify projects

and developers

Predevelopment: Costs prior to actual construction, including architectural, engineering,

environmental, and permitting costs. May be related directly to housing development, or may be infrastructure predevelopment which supports

Vertical Gap and/or

Vertical Development: Costs starting with actual construction through and including occupancy and

conversion to permanent financing