## Comparison of Inclusionary Housing Requirements: June 2016 Proposition "C" Ballot Measure vs. Two Alternative Proposals

Issue	Prop. "C" Ballot Measure on <sup>1</sup> Inclusionary Housing	Peskin–Kim Proposed Ordinance on <sup>2</sup> Inclusionary Housing Revisions	Safai–Breed–Tang Proposed Ordinance on <sup>3</sup> Inclusionary Housing Revisions
10 – 24 dwellings Fee	<ul> <li>Pay fee equal to 20% of total units being developed</li> </ul>	· · ·	Pay fee equal to 20% of total units being developed
25 or more dwellings Fee	<ul> <li>Pay fee equal to 33% of total units being developed</li> </ul>	Rental: 30% Fee     Sale: 33% Fee	Rental: 23% Fee     Sale: 28% Fee
		<ul> <li>MOHCD sets Inclusionary Fees based on cost of construction for height of building:         <ul> <li>Up to 55 feet high</li> <li>Over 55 feet up to 85 feet</li> <li>Over 85 feet high</li> </ul> </li> </ul>	
On-Site Inclusionary H	Housing Units		
10 – 24 dwellings	12% affordable on-site units, or	12% affordable units on-site, increasing 0.75% annually.	12% affordable units on-site.
	<ul> <li>Create off-site affordable units equal to 20% of the project's units</li> </ul>		
	For both project types (10–24 units and greater than 25 units)		
	<ul> <li>Rental Units: Low-income 55% of AMI; Middle-income up to 100% of AMI</li> </ul>	<ul> <li>Affordable Rental units to households earning 40% to 80% of AMI, with average affordable rent set at 60% of AMI or less</li> </ul>	<ul> <li>Affordable Rental units to households earning no more than 80% of AMI</li> </ul>
	<ul> <li>Sale Units: Low-Income up to 80% of AMI; Middle-income up to 120% of AMI</li> </ul>	<ul> <li>On-site Owned units for households earning 80% to 100% of AMI, with average affordable sales prices set at 90% of AMI</li> </ul>	<ul> <li>On-site Owned units for households earning no more than 120% AMI</li> </ul>
25 or more dwellings	<ul> <li>25% affordable on-site units</li> <li>15% affordable to low-income</li> </ul>	<ul> <li>Affordable Ownership (sale) units on site 27% of all units constructed on project site         <ul> <li>15% affordable to low-income households</li> </ul> </li> </ul>	<ul> <li>For Ownership (sale) units on-site is 20% to households earning an average of 120% of AMI; units equally distributed among</li> </ul>
	households – 10% affordable to middle-income households	<ul> <li>– 12% affordable to moderate- and middle- income households</li> </ul>	households earning 90%, 120% and 140% of AMI; MOHCD has discretion to reduce AMI to maintain pricing below market in a particular neighborhood or at request of project sponsor
	For both project types (10–24 units and greater than 25 units):		
	• <b>Rental</b> Units: Low-income 55% of AMI; Middle-income up to 100% of AMI	<ul> <li>Affordable Rental Housing Project on site shall generally be 24% of all units constructed on project site         <ul> <li>15% affordable to low- or lower-income households</li> </ul> </li> </ul>	<ul> <li>Affordable Rental units on-site is 18% to households earning <u>an average</u> of 80% of AMI; units equally distributed among households earning 55%, 80% and 110% of AMI; MOHCD has discretion to reduce AMI to</li> </ul>
	<ul> <li>Sale Units: Low-Income up to 80% of AMI; Middle-income up to 120% of AMI</li> </ul>	<ul> <li>– 9% affordable to moderate- and middle- income households</li> </ul>	maintain pricing below market in a particular neighborhood or at request of project sponsor
		<ul> <li>Rental units on-site for low- to lower-income 40% to 80% of AMI, with average rents at 60% of AMI</li> </ul>	

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		• <b>Rental</b> units on-site for middle- to moderate- income 80% to 120% of AMI, with average rents at 100% of AMI or less, provided that for middle- to moderate-income single-income households maximum rent set at 100% of AMI; further MOCHD can reduce "average" AMI on request of project sponsor.	
		<ul> <li>Owned (sale) units on-site for low- and lower- income 80% to 100% of AMI, with average sales price at 90% of AMI</li> </ul>	
		• <b>Owned</b> (sale) units on-site for middle- or moderate income 100% to 140% of AMI, with average sales price at 120% of AMI; provided that middle-moderate-income units single-income households maximum sales price set at 100% of AMI; further MOCHD can reduce "average" AMI on request of project sponsor.	
<b>Off-Site Affordable Hou</b>	ising		
10 – 24 dwellings	Affordable units constructed off-site is 20% of the number of units in principal project	Affordable units constructed off-site is 20% of the number of units in principal project <ul> <li>Rental Units must be affordable to households earning 40% to 80% of AMI, with an average affordable rent set at 60% of AMI</li> </ul>	Percentage is 20% – Rental Units must be affordable to households earning up to 80% of AMI
		<ul> <li>Ownership units must be affordable to households earning 80% to 100% of AMI, with average affordable sales price set at 90% of AMI</li> </ul>	<ul> <li>Ownership units must be affordable to households earning up to 120% of AMI</li> </ul>
25 or more dwellings Owned	<ul> <li>33% affordable off-site units,</li> <li>20% affordable to low-income households</li> </ul>	33% affordable off-site Owned units, - 18% affordable to low-income households	<ul> <li>28% affordable off-site Owned units</li> <li>Units must be affordable to an average of</li> </ul>
	<ul> <li>– 13% affordable to middle-income households</li> </ul>	<ul> <li>15% affordable to middle-income households</li> <li>Off-site Owned units for low- and lower-income households earning 80% to 100% of AMI, with average affordable sales prices set at 90% of AMI</li> <li>Off-site Owned units for middle- and moderate-income households earning 100% to 140% of AMI, with average affordable sales price set at 120% of AMI; provided that middle- and moderate-income single-income household maximum sales price set at 100% of AMI; further MOCHD can reduce "average" AMI on request of project sponsor.</li> </ul>	120% of AMI, with units equally distributed between households earning 90%, 120% and 140% of AMII; MOHCD has discretion to reduce AMI to maintain pricing below market ir a particular neighborhood or at request of project sponsor

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25 or more dwellings Rental		• 30% affordable off-site <b>Rental</b> units,	• 23% affordable off-site Rental units
		<ul> <li>– 15% affordable to low-income households</li> </ul>	
		<ul> <li>15% affordable to middle-income households</li> </ul>	Units must be affordable to an average of
		Off-site Rental units for low- and lower-income	85% of AMI, with units equally distributed
		households earning 40% to 80% of AMI, with	between households earning 55%, 80% and 120% of AMI; MOHCD has discretion to reduce
		average affordable rent set at 60% of AMI	AMI to maintain pricing below market in a
		average anordable tent set at 00% of Alm	particular neighborhood or at request of project
		<ul> <li>Off-site Rental units for middle- and moderate-</li> </ul>	sponsor
		income households earning 80% to 120% of AMI,	-1
		with average affordable rent set at 100% of AMI,	
		provided that middle- and moderate-income	
		single-income household maximum rent set at	
		100% of AMI; further MOCHD can reduce	
		"average" AMI on request of project sponsor.	
Unit Mix			
		For both on-site and off-site affordable units:	Requires a unit mix of <u>either</u> :
		40% minimum shall consist of two-bedroom units	25% two-bedroom, or
		20% minimum shall consist of three-bedrooms	10% three bedroom
		or larger	
Other Requirements			
	For both project types (10–24 units and greater than 25 units)	For all projects:	
	Rental Units: Low-income 55% of	Low-income household definition changed to	
	AMI; Middle-income up to 100% of	total household income of 40% to 80% of AMI for	
	AMI	Rental units	
		<ul> <li>Moderate- and middle-income household</li> </ul>	
		definition changed to total household income of	
		80% to 120% of AMI for Rental units	
	Sale Units: Low-Income up to 80%	Low-income changed to 80% to 100% of AMI for	
	of AMI; Middle-income up to 120% of AMI	Purchase (Sale) units	
	,	<ul> <li>Moderate- and middle-income definition</li> </ul>	
		changed to 100% to 140% of AMI for <b>Purchase</b> (Sale) units	

<sup>&</sup>lt;sup>1</sup> Source: City and County of San Francisco Voter Information Pamphlet, June 7, 2016 municipal election. Note: The two Legislative Digests noted in endnotes 2 and 3 <sup>2</sup> Source: Board of Supervisors Legislative Digest, File No. 161351.
 <sup>3</sup> Source: Board of Supervisors Legislative Digest, File No. 170208.